

Acadia Insurance Company • Continental Western Insurance Company •
Fireman's Insurance Company of Washington D.C. • Tri-State Insurance
Company of Minnesota • Union Insurance Company • Union Standard Lloyds

Tailored Coverage for Target Classes

Berkley Southwest is a proven leader that is uniquely qualified to serve key industries on a regional level with the added advantages of a local presence.

INDUSTRIES WE SERVE

- Agri-Business and Farm, Ranch
- Construction
- Manufacturing
- Retail
- Service
- Wholesale Trades

PRODUCTS

- Workers' Compensation
- General Liability
- Auto
- Property
- Umbrella
- Employment Practices Liability
- Privacy Breach and Cyber Liability
- Inland Marine

MANUFACTURING/ WHOLESALE

From Food to Fabrication

Preferred Manufacturing/Wholesale Class Guidelines:

- Minimum of three years in business
- 3-5 years favorable loss runs
- Hazardous materials ineligible
- Quality control program in place
- Written Fleet Safety Policy
- Local and regional distributors
- No after-market or critical auto/industrial parts
- Importers, aerospace, nuclear, medical and chemical manufacturing ineligible
- Buildings 20 years or newer
- Buildings 25,000 square feet or less
- Maximum installation height of three stories or less
- Adequate fire suppression and dust collection systems
- Acceptable products liability supplemental application
- Completed business income worksheet

**Additional premium may apply / wide variety of additional forms*



MANUFACTURING/ WHOLESALE | TARGET CLASSES

- Architectural and Ornamental Work
- Beverage Distributors
- Cabinets and Countertops
- Commercial Printing (except Screen and Books)
- Concrete Block and Bricks
- Durable Goods Wholesalers
- Electrical Apparatus and Equipment, Wiring Supplies, and Construction
- Electronic Parts and Equipment
- Fabricated Structural Metal
- Fabricated Metal Products
- Farm Machinery and Equipment
- Farm Supplies
- Hardware
- Industrial and Commercial Fans and Blowers and Air Purification Equipment
- Industrial and Commercial Machinery Equipment
- Industrial Machinery
- Lumber, Plywood, Mill Work, and Wood Panels
- Machine Shops
- Metal Coating and Engraving
- Metal Stamping
- Motor Vehicle Supplies and New Parts
- Non-Durable Goods Wholesalers
- Office Equipment
- Plumbing and Heating Equipment
- Service Establishment Equipment and Supplies
- Sheet Metal Work
- Sign Manufacturing
- Small Electrical Appliances
- Stone Products



ABOUT BERKLEY SOUTHWEST

Berkley Southwest is a member company of W. R. Berkley Corporation, whose insurance company subsidiaries are rated A+ (Superior) by A.M. Best Company.

As a regional provider with a local presence, we know and understand the communities we serve and can respond quickly to changing markets and opportunities. Our products and services for small and midsize businesses are provided by a dedicated team of underwriters, claims and loss control professionals.

Our long-term strategy is built around relationships and service. We are committed to doing the little things, as well as the big things, right... the first time.

Contact us today:

800.955.0325 | underwriting@berkleysw.com | BerkleySouthwest.com